Welcome!

Building Partnerships

A Small Business Outreach Event

Sponsored by:

Hosted by:

U.S. Fish & Wildlife Service

Georgia Tech Procurement Assistance Center
Agenda

9:00 am  Welcome remarks and housekeeping

9:15 am  U.S. Fish and Wildlife Small Business Program
         Chief of Contracting, Mr. Don Calder
         Small Business Specialist, Ms. Nijua Heard

9:30 am  Georgia Tech Services

10:00-11:35  Presentations by:
             Small Business Administration
             Environmental Protection Agency
             National Park Service
             Army Corps of Engineers
             Dept. of Veterans Affairs

11:35-1:00 pm  Lunch on your own

1:00-4:00 pm  Speed Partnering appointments begin

1:00-4:00 pm  Concurrent workshop on bid preparation
Building Partnerships

A Small Business Outreach Event
The Enterprise Innovation Institute (EI²) at Georgia Tech has programs to help startup companies, industry, the public sector, and students improve their competitiveness and increase their economic impact.

*Be sure to visit:*  
http://innovate.gatech.edu/programs
The Programs of EI2

- Advanced Technology Development Center (ATDC)
- AMAC
- Contracting Education Academy at Georgia Tech
- Ecosystems Strategy and Impact (ESI)
- Energy Management and Technology Program
- Flashpoint
- Georgia Manufacturing Extension Partnership
- Georgia Tech Procurement Assistance Center
- health@ei2
- Innovation Corps (I-Corps)
- Integrated Program for Startups (GT:IPS)
- Minority Business Development Agency (MBDA) Business Center
- Southeastern Trade Adjustment Assistance Center (SETAAC)
- Startup Ecosystems
- VentureLab

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Government Contracting Assistance

We help Georgia businesses identify, compete for, and win government contracts.

- Learn about government contracting by attending classes held across the state.
- Electronic search service identifies bid opportunities relevant to your interests.
- One-on-one counseling provided by contracting experts.
- Services provided at no cost.
- Visit www.gtpac.org for details.

2012 Results

- 3,094 businesses served.
- 164 classes conducted.
- 6,202 contracts worth $667 million won by Georgia businesses.

Visit www.gtpac.org for details.
How to Get Started

The Georgia Tech Procurement Assistance Center (GTPAC) will train you and your business associates how to navigate the government procurement process. Our classes cover a wide range of government contracting topics and are taught by experts who have many years of government contracting experience. If you are interested in taking advantage of GTPAC’s services, you are strongly encouraged to attend GTPAC’s “Introduction to Government Contracting” class. This class provides comprehensive instruction on how to do business in the government marketplace and outlines all the fundamentals to get...

READ MORE
Professional Education Courses on Government Contracting

• Government acquisition officials and contractors learn side-by-side.
• 7 courses offered in 2013, with more to come.
• All courses approved by the Defense Acquisition University.
• Offered on campus or at your location.
• Visit www.ContractingAcademy.gatech.edu
The Contracting Education Academy at Georgia Tech

What We Do

We offer world-class training and solutions – in the field of public sector contracting – to both the government sector and the business...

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Contracting News

Federal IT funds circle the drain due to poor procurement policies
Energy Dept. overpays contractor executives
Groups say veteran-owned contracting still broken
SBA’s advocacy office catches fire from business and academic communities alike
Pentagon has spent billions on doomed programs

Georgia Tech News

EI2 launches new web site, explains full range of resources
Georgia Tech’s OSHA program awards certificates to 18 Robins AFB employees
Georgia Tech improves voting accessibility for injured veterans
Georgia Tech partners with NASA’s Jet Propulsion Laboratory
Georgia Tech and the VA collaborate to accelerate health IT innovation

Academy News

Contracting Academy completes four-week course for Army Corps of Engineers in New Orleans
Academy launches contract cost-price analysis course in May
Here are the most popular articles and resources of 2012
Academy offers contract administration course Jan. 14-18
2013 government contracting course calendar announced

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