



7th Annual Federal Contracting Conference
May 30th and 31st, 2018 - Orlando, FL

SIGN-UP TODAY

**Meet Team Partners and Customers – Learn from Industry Experts
Who Can Help Your Company be more Successful**

ATTEND WORKSHOPS and ensure you are up-to-date on the
ever-changing topics that impact Government Contracting

MAKE CONNECTIONS & NETWORK with those who have
opportunities and those who can help you win those opportunities

Want to Showcase What You Do Best?

Sign up as an Exhibitor and Reap all the Benefits

This Conference is the One Educational and Networking Opportunity You Don't Want to Miss

AGENDA

Wednesday, May 30th

- 1:30pm Registration & Exhibit area open for setup
1:30pm - 2:30pm Workshop: *SBA Updates on Certify.sba.gov and the Small Business Mentor Protégé Program*
2:30pm - 4:00pm Workshop: *Market Research for Capture Planning*
5:00pm - 7:00pm Welcome Reception

Thursday, May 31st

- 7:30am Breakfast / Registration & Exhibitor Hall Open
8:00am Welcome / Opening Remarks
8:20am - 9:20am Large Business Panel
9:30am - 10:30am Workshops
Cybersecurity
Competitive Proposal Strategies
How to Sell Yourself as a Teammate: Make Your Case . . .
10:45am - 11:45am Workshops
8(a) Eligibility/Applications
DCAA Compliance/Accounting
Commercial Business Players
12:00pm - 1:30pm Lunch & Keynote Speaker
1:30pm - 2:30pm Small Business Success Panel
2:30pm - 3:30pm Government Agencies Panel

CONFIRMED PARTICIPANTS

Large Businesses

Disney Worldwide Services
Harris Corporation
IAP Worldwide Services
Lockheed Martin
Moffit Cancer Center
Northrop Grumman
Simon Roofing
Skanska USA
The Boeing Company
Turner Construction
Wyndham Worldwide Corp

Government Agencies

U.S. Dept of Transportation
GSA
NASA/Kennedy Space Center
NAVFAC SE
NAWCTSD
Patrick AFB & Cape Canaveral AFS
PEO-STRI & ACC Orlando
USACE Jacksonville
USSOCOM

EXHIBITOR REGISTRATION - \$500

<https://fl8a2018conf-exhibitor-sponsor.eventbrite.com>



REGULAR REGISTRATION - \$250

<https://fl8a2018conf-attendee.eventbrite.com>



CONFERENCE HOTEL

Wyndham Lake Buena Vista | 1850 Hotel Plaza Blvd | Orlando, FL 32820

Wyndham Garden Room: \$109 <https://www.wyndhamhotels.com/groups/gn/7th-annual-federal-contracting-conference>

Wyndham Tower Room: \$129 <https://www.wyndhamhotels.com/groups/hr/7th-annual-federal-contracting-conference>

Florida 8(a) Alliance: A non-profit organization, with a mission to strengthen, train, educate and promote 8(a) and other Small Businesses in Florida
www.florida8a.org | Phone: (904) 337-1009 | E-mail: info@florida8a.org